



Creating a THRIVING PRACTICE

You're a business owner, an employer, and a leader. Let us take some worries off your plate. Our experts are committed to helping you and your practice in 40 critical areas.

HEALTHY SYSTEMS

Manage your cash flow, your patient experience, and develop a productive and successful team.

- Overhead and key business indicators
- Patient financial policies and Accounts Receivable
- Accounts Receivable management
- Block scheduling techniques
- Team meeting agendas
- Fee survey for your area
- Strategies for limiting PPO impact

COMMUNICATION PROTOCOLS

Provide the best possible dental care with your patients' best interests in mind.

- Hygiene protocols
- Case presentation & acceptance
- Phone & verbal scripting
- New patient process/flow
- Recare system
- Daily huddles

MARKETING

Differentiate your practice by presenting a memorable image in connection with an exceptional patient experience.

- Marketing strategies
- Internal referral system
- Website & social media guidelines
- In-house membership plans

OPERATIONS & LEADERSHIP

Create a positive work environment with a clear vision and goals. Put best practices in place to ensure compliance.

- Vision & mission
- Leadership & team development recommendations
- Job descriptions
- Compliance guidance with live OSHA & HIPAA webinars
- Accountability measures
- Scheduling strategies

REFERRALS FOR

- HR policy manuals
- Marketing design & patient acquisition
- PPO credentialing/negotiations
- Online patient scheduling
- Location guidance
- Outside funding sources for patients
- Practice valuation and sales

...and more!

PRACTICE ANALYSIS & CONSULTING

Complimentary for Supply Savings Guarantee clients and those spending an average of 40K annually on merchandise with Burkhart.

- | | |
|--|--|
| <input type="checkbox"/> Fee Analysis with Recommendations
\$172 Value | <input type="checkbox"/> Overhead Analysis*
\$690 Value |
| <input type="checkbox"/> Practice Overview Analysis*
\$1,035 Value | <input type="checkbox"/> Customized Scheduling Support
\$690 Value |
| <input type="checkbox"/> PPO Impact Analysis*
\$1,035 Value | <input type="checkbox"/> Hotline Call Support
\$85-\$345 Value |
| <input type="checkbox"/> Associate Readiness Analysis*
\$1,035 Value | <input type="checkbox"/> Transition Preparation
\$515 Value |

*Includes review call and customized recommendations

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The Burkhart Practice Support Team has been a really valuable tool for us. It's been a lifeline, so to speak... [our] shared values have helped make our partnership with Burkhart really successful.

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Dr. Kory Wilson Hayden Lake, ID



YOUR SUCCESS IS OUR SUCCESS. PLEASE REACH OUT TO US ANYTIME.

Email us at PracticeSupportTeam@BurkhartDental.com or call 1.800.665.5323
Visit BurkhartDental.com/Practice-Support-Team for free resources.