



Creating a THRIVING PRACTICE

You're a business owner, an employer, and a leader. Our experts are committed to helping you and your practice in 40 critical areas.

HEALTHY SYSTEMS

Manage your cash flow, your patient experience, and develop a productive and successful team.

- Overhead & key business indicators
- Patient financial policies & accounts receivable
- Accounts Receivable management
- Block scheduling
- Team meeting agendas
- Fee survey for your area
- Strategies for limiting PPO impact

OPERATIONS & LEADERSHIP

Create a positive work environment with a clear vision and goals. Put best practices in place to ensure compliance.

- Vision & mission
- Leadership skills
- Job descriptions
- Compliance guidance with live OSHA & HIPAA webinars
- Accountability measures
- Team development
- Scheduling strategies

MARKETING

Differentiate your practice by presenting a memorable image in connection with an exceptional patient experience.

- Marketing strategies
- Internal referral system
- Website & social media guidelines
- In-house membership plans

COMMUNICATION PROTOCOLS

Provide the best possible dental care with your patients' best interests in mind.

- Hygiene protocols
- Case presentation & acceptance
- Phone & verbal scripting
- New patient process/flow
- Recare system
- Daily huddles

REFERRALS FOR

- HR policy manuals
- Marketing design & new patient acquisition

- PPO credentialing/negotiations
- Online patient scheduling
- Location guidance
- Outside funding sources for patients
- Practice valuation and sales

... & more!

PRACTICE ANALYSIS & RECOMMENDATIONS

Value-added services for qualifying current Supply Savings Guarantee and Platinum clients.

- Fee analysis with recommendations
- Practice Overview Analysis*
- PPO Impact Analysis*
- Associate Readiness Analysis*
- Overhead Analysis*
- Coding support
- Customized scheduling support
- Hotline call support
- Transition preparation

*Includes review call and customized recommendations

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With a high level of integrity, Burkhart's Practice Support Team took a concise, analytical approach to enhancing my practice. We realized an instant benefit in the practice...it has impacted our overall success, our bottom line, and how happy we are each day in the practice.

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Dr. Neal Shah Austin, TX